CLOUDSPACE

VENDOR CHANNEL & PARTNER PROGRAM LAUNCH

WHO IS CLOUDSPACE?

- Founded by David Levin in 2013
- IaaS Through SOC2-Compliant Platform
- Virtual Private Cloud, Desktops, Networking
- Serves Hundreds to Thousands of Users

TIMING IS EVERYTHING

2018

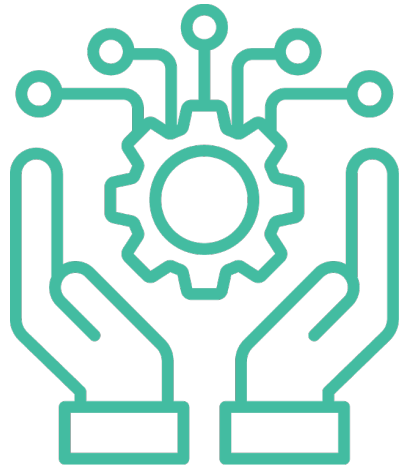
David & Jamille begin their professional collaboration

2022

CloudSpace creates a channel to partner with MSPs & IT Servicers

2025

CloudSpace addresses market disruptions with virtual solutions



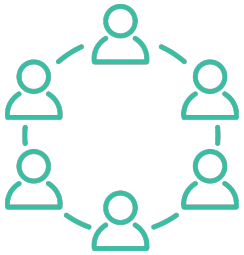
PLATFORM FOR INFASTRUCTURE AS A SERVICE

- Virtual Private Cloud, Desktops, Networking
- Serves Hundreds to Thousands of Users

UNIVERSAL CAPABILITY

CLOUDSPACE VALUE PROPOSITION

All-Inclusive Pricing



Amortized Investment

Global Access

Cost-Efficient Networks

Built-In Security

COST/BENEFIT ANALYSIS

$3,000

Typical Hardware & Datacenter
Gross Profit Margin

$4,650

CloudSpace Gross
Profit Margin

ADDITIONAL CLOUDSPACE BENEFITS

ACCESSIBLE

SCALABLE

FAST

CUSTOMIZED

DEPENDABLE

DURABLE

SECURE

CLOUDSPACE PARTNER PROGRAM

Symbiotic. Straightforward. Comission-Based.

CLOUDSPACE FEATURES:

BUILD

- Server performance and quantity scalable in minutes
- Per volume storage speed and IOPs adjustable for performance tuning
- Support and management labor included
- All Microsoft Licensing for Server Infrastructure
- Scale widgets monthly as needed

CLOUDSPACE FEATURES:

COACH

- Built-in performance and resource monitoring
- Security Training
- Training for Admins on Best Practices
- Admin access to servers upon request
- Architects & Engineers available for Consultation
- Strategic Sales Consulting
- Generative AI Consulting

CLOUDSPACE FEATURES:

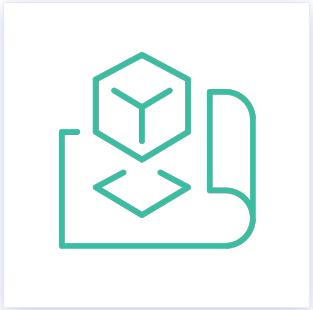
SUPPORT

- Fulltime infrastructure team
- Fulltime helpdesk
- Built-in remote assistance, extendable at no additional cost
- Unlimited support
- Extra resources available for assistance at standard rates

CLOUDSPACE FEATURES:

PROTECT

- Encrypted and scalable server storage, geo-redundant across data centers
- Fully configurable firewall, VPN, Vlans, subnets
- 3-Month backup rotation, restores included
- Hourly isolated backups
- Data encryption in motion and at rest
- Full security stack including MDR, Endpoint security, & memory protection
- 24/7 Security Operations Center



CLOUDSPACE FEATURES:

DESIGN

- Pre-designed, integrated, and maintained platform widgets
- Solution and Network Architects
- 3-Year fixed cost widgets and linear cost scaling
- Integrated Archive storage at 80% performance
- Regional storage sync available globally at standard rates

THANK YOU